

# A Century of Grading Research: Meaning and Value in the Most Common Educational Measure<sup>1</sup>

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## ABSTRACT:

Grading refers to the symbols assigned to individual pieces of student work or to composite measures of student performance on report cards. This review of over 100 years of research on grading considers five types of studies: (a) early studies of the reliability of grades, (b) quantitative studies of the composition of K-12 report card grades, (c) survey and interview studies of teachers' perceptions of grades, (d) studies of standards-based grading, and (e) grading in higher education. Early 20th century studies generally condemned teachers' grades as unreliable. More recent studies of the relationships of grades to tested achievement and survey studies of teachers' grading practices and beliefs suggest that grades assess a multidimensional construct containing both cognitive and non-cognitive factors reflecting what teachers value in student work. Implications for future research and for grading practices are discussed.

**Keywords:** grading, classroom assessment, educational measurement

Grading refers to the symbols assigned to individual pieces of student work or to composite measures of student performance on student report cards. Grades or marks, as they were referred to in the first half of the 20th century, were the focus of some of the earliest educational research. Grading research history parallels the history of educational research more generally, with studies becoming both more rigorous and sophisticated over time.

Grading is important to study because of the centrality of grades in the educational experience of all students. Grades are widely perceived to be what students "earn" for their achievement (Brookhart, 1993, p.139), and have pervasive influence on students and schooling (Pattison, Grodsky, & Muller, 2013). Furthermore, grades predict important future educational consequences, such as dropping out of school (Bowers, 2010a; Bowers & Sprott, 2012; Bowers, Sprott, & Taff, 2013), applying and being admitted to college, and college success (Atkinson & Geiser, 2009; Bowers, 2010a; Thorsen & Cliffordson, 2012). Grades are especially predictive of academic success in more open admissions higher education institutions (Sawyer, 2013).

## Purpose of This Review and Research Question

This review synthesizes findings from five types of grading studies: (a) early studies of the reliability of grades on student work, (b) quantitative studies of the composition of K-12 report card grades and related educational outcomes, (c) survey and interview studies of teachers' perceptions of grades and grading practices, (d) studies of standards-based grading (SBG) and the relationship between students' report card grades and large-scale accountability assessments, and (e) grading in higher education. The central question underlying all of these studies is "What do grades mean?" In essence, this is a validity question (Kane, 2006; Messick, 1989). It concerns whether evidence supports the intended meaning and use of grades as an educational measure. To date, several reviews have given partial answers to that question, but none of these reviews synthesize 100 years of research from five types of studies. The purpose of this review is to provide a more comprehensive and complete answer to the research question "What do grades mean?"

## BACKGROUND:

The earliest research on grading concerned mostly the reliability of grades teachers assigned to students' work. The earliest investigation of which the authors are aware

<sup>1</sup> This document is a pre-print of this manuscript, published in the journal *Review of Educational Research*. Citation: Brookhart, S. M., Guskey, T. R., Bowers, A. J., McMillan, J. H., Smith, J. K., Smith, L. F., Stevens, M.T., Welsh, M. E. (2016). A Century of Grading Research: Meaning and Value in the Most Common Educational Measure. *Review of Educational Research*, 86(4), 803-848. doi: 10.3102/0034654316672069 <http://doi.org/10.3102/0034654316672069>

was published in the *Journal of the Royal Statistical Society*. Edgeworth (1888) applied the “Theory of Errors” (p. 600) based on normal curve theory to the case of grading examinations. He described three different sources of error: (a) chance; (b) personal differences among graders regarding the whole exam (severity or leniency and speed) and individual items on the exam, now referred to as task variation; and (c) “taking his [the examinee’s] answers as representative of his proficiency” (p. 614), now referred to as generalizing to the domain. In parsing these sources of error, Edgeworth went beyond simple chance variation in grades to treat grades as subject to multiple sources of variation or error. This nuanced view, which was quite advanced for its time, remains useful today. Edgeworth pointed out the educational consequences of unreliability in grading, especially in awarding diplomas, honors and other qualifications to students. He used this point to build an argument for improving reliability. Today, the existence of unintended adverse consequences is also an argument for improving validity (Messick, 1989).

During the 19th century, student progress reports were presented to parents orally by the teacher during a visit to a student’s home, with little standardization of content. Oral reports were eventually abandoned in favor of written narrative descriptions of how students were performing in certain skills like penmanship, reading, or arithmetic (Guskey & Bailey, 2001). In the 20<sup>th</sup> century, high school student populations became so diverse and subject area instruction so specific that high schools sought a way to manage the increasing demands and complexity of evaluating student progress (Guskey & Bailey, 2001). Although elementary schools maintained narrative descriptions, high schools increasingly favored percentage grades because the completion of narrative descriptions was viewed as time-consuming and lacking cost-effectiveness (Farr, 2000). One could argue that this move to percentage grades eliminated the specific communication of what students knew and could do.

Reviews by Crooks (1933), Smith and Dobbin (1960), and Kirschenbaum, Napier, and Simon (1971) debated whether grading should be norm- or criterion-referenced, based on clearly defined standards for student learning. Although high schools tended to stay with norm-referenced grades to accommodate the need for ranking students for college admissions, some elementary school educators transitioned to what was eventually called mastery learning and then standards-based education. Based on studies of grading reliability (Kelly, 1914; Rugg, 1918), in the 1920’s teachers began to adopt grading systems with fewer and broader categories (e.g., the A–F scale). Still, variation in grading practices persisted. Hill (1935) found variability in the frequency of grade reports, ranging from 2–12 times per year, and a wide array of grade reporting practices. Of

443 schools studied, 8 percent employed descriptive grading, 9 percent percentage grading, 31 percent percentage-equivalent categorical grading, 54 percent categorical grading that was not percentage-equivalent, and 2 percent “gave a general rating on some basis such as ‘degree to which the pupil is working to capacity’” (Hill, 1935, p. 119). By the 1940s, more than 80 percent of U. S. schools had adopted the A–F grading scale. A–F remained the most commonly used scale until the present day. Current grading reforms move in the direction of SBG, a relatively new and increasingly common practice (Grindberg, 2014) in which grades are based on standards for achievement. In SBG, work habits and other non-achievement factors are reported separately from achievement (Guskey & Bailey, 2010).

### **METHOD:**

Literature searches for each of the five types of studies were conducted by different groups of co-authors, using the same general strategy: (a) a keyword search of electronic databases, (b) review of abstracts against criteria for the type of study, (c) a full read of studies that met criteria, and (d) a snowball search using the references from qualified studies. All searches were limited to articles published in English.

To identify studies of grading reliability, electronic searches using the terms “teachers’ marks (or marking)” and “teachers’ grades (or grading)” were conducted in the following databases: ERIC, the *Journal of Educational Measurement* (JEM), *Educational Measurement: Issues and Practice* (EMIP), ProQuest’s Periodicals Index Online, and the *Journal of Educational Research* (JER). The criterion for inclusion was that the research addressed individual pieces of student work (usually examinations), not composite report card grades. Sixteen empirical studies were found (Table 1).

To identify studies of grades and related educational outcomes, search terms included “(grades OR marks) AND (model\* OR relationship OR correlation OR association OR factor).” Databases searched included JSTOR, ERIC, and Educational Full Text Wilson Web. Criteria for inclusion were that the study (a) examined the relationship of K-12 grades to schooling outcomes, (b) used quantitative methods, and (c) examined data from actual student assessments rather than teacher perspectives on grading. Forty-one empirical studies were identified (Tables 2, 3, and 4).

For studies of K-12 teachers’ perspectives about grading and grading practices, the search terms used were “grade(s),” “grading,” and “marking” with “teacher perceptions,” “teacher practices,” and “teacher attitudes.” Databases searched included ERIC, Education Research Complete, Dissertation Abstracts, and Google Scholar.

Table 1

*Early Studies of the Reliability of Grades*

Study	Method	Sample	Main Findings
Ashbaugh (1924)	Descriptive statistics	55 seniors and grad students in Education grading 1 7 <sup>th</sup> grade arithmetic paper	<ul style="list-style-type: none"> <li>• Grading the same paper on 3 occasions, the mean remained constant but the distribution narrowed</li> <li>• Grader inconsistency over time; grades more variable on occasion 2 than occasion 3</li> <li>• After presenting results to the class and discussing the problems and the student's work, graders devised a point scheme for each problem and grading variability decreased</li> </ul>
Bolton (1927)	Descriptive statistics	22 6 <sup>th</sup> grade teachers of arithmetic in one district, grading 24 papers	<ul style="list-style-type: none"> <li>• Teachers are consistent with one another in their ratings</li> <li>• Average deviation was 5.1 (out of 100)</li> <li>• Greater variability for lowest-quality work (level of work as a source of variation)</li> </ul>
Brimi (2011)	Descriptive statistics	73 English teachers grading one essay	<ul style="list-style-type: none"> <li>• Range of scores was 46 points and covered all five letter grade levels (ABCDF)</li> </ul>
Eells (1930)	Intra-rater reliability; correlation of time 1 and time 2, 11-week interval	61 teachers in a measurement course, grading 3 elementary geography and 2 history questions	<ul style="list-style-type: none"> <li>• Teacher inconsistency over time a major source of variation</li> <li>• Estimated reliability ranged from 0.25 to 0.51</li> <li>• Variability lowest for one very poor paper (level of work as a source of variation)</li> </ul>
Healy (1935)	Descriptive statistics	175 sixth grade compositions from 50 different teachers, one each of Excellent, Superior, Average, Poor, Failure, re-analyzed by trained judges	<ul style="list-style-type: none"> <li>• Format and usage errors weighed more heavily in teachers' grades than the quality of ideas (relative emphasis of criteria as a source of variation in grades)</li> </ul>

Hulten (1925)	Intra-rater reliability; descriptive statistics for time 1 and time 2, 2-month interval	30 English teachers grading 5 compositions	<ul style="list-style-type: none"> <li>• Teacher inconsistency over time</li> <li>• 20% of compositions changed from pass to fail or vice versa on the second marking</li> </ul>
Jacoby (1910)	Descriptive statistics	6 astronomy professors marking 11 exams	<ul style="list-style-type: none"> <li>• Little variability in grades</li> <li>• Student work quality was high</li> </ul>
Lauterbach (1928)	Descriptive statistics	57 teachers grading 120 papers (30 papers per teacher, half handwritten and half typed)	<ul style="list-style-type: none"> <li>• Student work quality was a source of variation in grades</li> <li>• In absolute terms, there was much variation by teacher for each paper</li> <li>• In relative terms, teachers' marks reliably ranked students</li> </ul>
Shriner (1930)	Descriptive statistics	25 high school English teachers and 25 algebra teachers, grading 25 exams each (English and algebra, respectively)	<ul style="list-style-type: none"> <li>• Teachers' grading was reliable</li> <li>• Median correlations of each teacher's grade with the average grade for each paper were .946 (algebra) and .917 (English)</li> <li>• Greater teacher variability in grades for the poorer papers</li> </ul>
Silberstein (1922)	Descriptive statistics	31 teachers grading 1 English paper that originally passed in high school (73%) but failed by Regents (59%)	<ul style="list-style-type: none"> <li>• When teachers re-graded the same paper, they changed their grade</li> <li>• Variation in scores on individual questions on the exam were very variable and explained the overall grading variation, except for one question about syntax, where grades were more uniform</li> </ul>
Sims (1933)	Descriptive statistics	reanalysis of four data sets: 21 teachers grading 24 arithmetic papers; 25 teachers grading 25 algebra papers; 25 teachers grading 25 high school English exams; and 9 readers grading 20 psychology exams	<ul style="list-style-type: none"> <li>• Two kinds of variability in teachers' grades: (a) differences in students' work quality, and (b) "differences in the standards of grading found among school systems and among teachers within a system" (p. 637)</li> <li>• Teacher variability in assigning grades was large</li> <li>• Variability in marks was reduced by converting scores to grades</li> </ul>

Starch (1913)	Descriptive statistics	10 instructors grading 10 freshman English exams	<ul style="list-style-type: none"> <li>• Teacher variability was large, and largest for the two poorest papers</li> <li>• Isolated four sources of variation and reported probable error (p. 632, total probable error=5.4 out of 100): 1) Differences among the standards of different schools (probable error almost 0), (2) Differences among the standards of different teachers (pe=1.0), (3) Differences in the relative values placed by different teachers upon various elements in a paper, including content and form (pe=2.1), and (4) Differences due to the pure inability to distinguish between closely allied degrees of merit (pe=2.2).</li> </ul>
Starch (1915)	Descriptive statistics	12 teachers grading 24 6 <sup>th</sup> and 7 <sup>th</sup> grade compositions	<ul style="list-style-type: none"> <li>• Average teacher variability of 4.2 (out of 100) was reduced to 2.8 by forcing a normal distribution using a 5-category scale (Poor, Inferior, Medium, Superior, and Excellent)</li> </ul>
Starch and Elliott (1912)	Descriptive statistics	142 high school English teachers grading 2 exams	<ul style="list-style-type: none"> <li>• Teacher variability in assigning grades was large (a range of 30-40 out of 100 points, probable error of 4.0 and 4.8, respectively)</li> <li>• Teacher variability in the relative sense, as well</li> </ul>
Starch and Elliott (1913a)	Descriptive statistics	138 high school mathematics teachers grading 1 geometry exam	<ul style="list-style-type: none"> <li>• Teacher variability was larger than for the English papers in Starch and Elliott (1912): probable error of 7.5</li> <li>• Grade for 1 answer varies about as widely as composite grade for the whole exam</li> </ul>
Starch and Elliott (1913b)	Descriptive statistics	122 high school history teachers grading 1 exam	<ul style="list-style-type: none"> <li>• Teacher variability was larger than for the English or math exams (Starch &amp; Elliott, 1912, 1913a): probable error of 7.7</li> <li>• Concluded that variability isn't due to subject, but "the examiner and method of examination" (p. 680)</li> </ul>

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Criteria for inclusion were that the study topic was K-12 teachers' perceptions of grading and grading practices and were published since 1994 (the date of Brookhart's previous review). Thirty-five empirical studies were found (31 are presented in Table 5, and four that investigated SBG are in Table 6).

The search for studies of standards-based grading used the search terms "standards" and ("grades" or "reports) and "education." Databases searched included Psychinfo, Psycharticles, ERIC, and Education Source. The criterion for inclusion was that articles needed to address SBG. Eight empirical studies were identified (Table 6).

For studies of grading in higher education, search terms included "grades" or "grading," combined with "university," "college," and "higher education" in the title. Databases searched included EBSCO Education Research Complete, ERIC, and ProQuest (Education Journals). The inclusion criterion was that the study investigated grading practices in higher education. University websites in 12 different countries were also consulted to allow for international comparisons. Fourteen empirical studies were found (Table 7).

## RESULTS:

Summaries of results from each of the five types of studies, along with tables listing those results, are presented in this section. The Discussion section that follows synthesizes the findings and examines the meaning of grades based on that synthesis.

### Grading Reliability

Table 1 displays the results of studies on the reliability of teachers' grades. The main finding was that great variation exist in the grades teachers assign to students' work (Ashbaugh, 1924; Brimi, 2011; Eells, 1930; Healy, 1935; Hulten, 1925; Kelly, 1914; Lauterbach, 1928; Rugg, 1918; Silberstein, 1922; Sims, 1933; Starch, 1913, 1915; Starch & Elliott, 1912, 1913a,b). Three studies (Bolton, 1927; Jacoby, 1910; Shriner, 1930) argued against this conclusion, however, contending that teacher variability in grading was not as great as commonly suggested.

As the work of Edgeworth (1888) previewed, these studies identified several sources of the variability in grading. Starch (1913), for example, determined that three major factors produced an average probable error of 5.4 on a 100-point scale across instructors and schools. Specifically, "Differences due to the pure inability to distinguish between closely allied degrees of merit" (p. 630) contributed 2.2 points, "Differences in the relative values placed by different teachers upon various elements in a paper, including content and form" (p. 630) contributed 2.1 points, "Differences among the standards of different teachers" (p. 630) contributed 1.0 point. Although

investigated, "Differences among the standards of different schools" (p. 630) contributed practically nothing toward the total (p. 632).

Other studies listed in Table 1 identify these and other sources of grading variability. Differences in grading criteria, or lack of criteria, were found to be a prominent source of variability in grades (Ashbaugh, 1924; Brimi, 2011; Eells, 1930; Healy, 1935; Silberstein, 1922), akin to Starch's (1913) difference in the relative values teachers place on various elements in a paper. Teacher severity or leniency was found to be another source of variability in grades (Shriner, 1930; Silberstein, 1922; Sims, 1933), similar to Starch's differences in teachers' standards. Differences in student work quality were associated with variability in grades, but the findings were inconsistent. Bolton (1927), for example, found greater grading variability for poorer papers. Similarly, Jacoby (1910) interpreted his high agreement as a result of the high quality of the papers in his sample. Eells (1930), however, found greater grading consistency in the poorer papers. Lauterbach (1928) found more grading variability for typewritten compositions than for handwritten versions of the same work. Finally, between-teacher error was a central factor in all of the studies in Table 1. Studies by Eells and Hulten (1925) demonstrated within-teacher error, as well.

Given a probable error of around 5 in a 100-point scale, Starch (1913) recommended the use of a 9-point scale (i.e., A+, A-, B+, B-, C+, C-, D+, D-, and F) and later tested the improvement in reliability gained by moving to a 5-point scale based on the normal distribution (Starch, 1915). His and other studies contributed to the movement in the early 20th century away from a 100-point scale. The ABCDF letter grade scale became more common and remains the most prevalent grading scale in schools in the U.S today.

### Grades and Related Educational Outcomes

Quantitative studies of grades and related educational outcomes moved the focus of research on grades from questions of reliability to questions of validity. Three types of studies investigated the meaning of grades in this way. The oldest line of research (Table 2) looked at the relationship between grades and scores on standardized tests of intelligence or achievement. Today, those studies would be seen as seeking concurrent evidence for validity under the assumption that graded achievement should be the same as tested achievement (Brookhart, 2015). As the 20th century progressed, researchers added non-cognitive variables to these studies, describing grades as multidimensional measures of academic knowledge, engagement, and persistence (Table 3). A third group of more recent studies looked at the relationship between grades and other educational outcomes, for example dropping out of school or future success in school

Table 2

*Studies of the Relation of K-12 Report Card Grades and Tested Achievement*

Study	Method	Sample	Main Findings
Brennan, Kim, Wenz-Gross, and Siperstein (2001)	Correlation	736 eighth-grade students	Compared the Massachusetts MCAS standardized state reading test scores to grades in mathematics, English, and science $r=0.54$ to $0.59$
Carter (1952)	Correlation	235 high school students	Grades and standardized algebra achievement scores $r=0.52$
Duckworth, Quinn, and Tsukayama (2012)	Structural Equation Modeling	a) 1,364 ninth grade students b) 510 eighth grade students	<ul style="list-style-type: none"> <li>Standardized reading and mathematics test scores compared to GPA <math>r=0.62</math> to <math>0.66</math></li> <li>Engagement and persistence is mediated through teacher evaluations of student conduct and homework completion</li> </ul>
Duckworth and Seligman (2006)	Correlation	140 eighth-grade students	GPA and 2003 TerraNova Second Edition/California Achievement Test; $r=0.66$
McCandless, Roberts, and Starnes (1972)	Correlation	433 seventh grade students	Grades and Metropolitan Achievement Test scores $r=0.31$ , accounting for socio-economic status, ethnicity, and gender
Moore (1939)	Correlation	200 fifth and sixth grade students	Grades and Stanford Achievement Test $r=0.61$
Pattison, Grodsky, and Muller (2013)	Correlation	U.S. Nationally representative datasets of over 10,000 students each: <ul style="list-style-type: none"> <li>National Longitudinal Study of the High School Class of 1972 (NLS72)</li> <li>High School and Beyond sophomore cohort (HS&amp;B)</li> <li>National Educational Longitudinal Study of 1988 (NELS)</li> <li>Educational Longitudinal</li> </ul>	High school GPA compared to reading ( $r=0.46$ to $0.54$ ) and mathematics standardized tests ( $r=0.52$ to $0.64$ )

## Study of 2002 (ELS)

Unzicker (1925)	Correlation	425 seventh through ninth grade students	Average grades across English, mathematics and history correlated 0.47 with the Otis intelligence test
Woodruff and Ziomek (2004)	Correlation	About 700,000 high schools students each year, 1991–2003	Self-reported GPA and ACT composite scores $r=0.56$ to $0.58$ Self-reported mathematics grades and ACT scores $r=0.54$ to $0.57$ Self-reported English grades and ACT scores $r=0.45$ to $0.50$

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Table 3

*Studies of K-12 Report Card Grades as Multidimensional Measures of Academic Knowledge, Engagement, and Persistence*

Study	Method	Sample	Main Findings
Bowers (2009)	Multi-dimensional scaling	195 students high school students	Grades were multidimensional, separating core subject and non-core grades versus state standardized assessments in science mathematics and reading and the ACT
Bowers (2011)	Multi-dimensional scaling	4,520 high school students from the Educational Longitudinal Study of 2002 (ELS)	Three factor structure: (a) a cognitive factor that describes the relationship between tests and core subject grades, (b) an engagement factor between core subject grades and non-core subject grades, and (c) a factor that described the difference between grades in art and physical education
Casillas et al. (2012)	Correlation; Hierarchical linear modeling	4,660 seventh and eighth graders	25% of the explained variance in GPAs was attributable the standardized assessments. Academic discipline and commitment to school were strongly related to GPA
Farkas, Grobe, Sheehan, and Shaun (1990)	Regression	486 eighth graders and their teachers	Student work habits were the strongest non-cognitive predictors of grades
Kelly (2008)	Hierarchical linear modeling	1,653 sixth, seventh, and eighth grade students	Positive and significant effects of students' substantive engagement on subsequent grades but no relationship with procedural engagement
Klapp Lekholm and Cliffordson (2008)	Structural Equation Modeling	99,070 Swedish students	Grades consisted of two major factors 1) a cognitive achievement factor and s) a non-cognitive "common grade dimension"
Klapp Lekholm and Cliffordson (2009)	Factor Analysis; Structural Equation	99,070 Swedish students	Cognitive achievement factor of grades consists of student self-perception of competence, self-efficacy, coping strategies, and subject-specific interest. Non-cognitive factor consists of motivation and a general interest in school
Klapp Lekholm (2011)	Equation Modelling		

Miner (1967)	Factor Analysis	671 high school students	Examined academic grades in first, third, sixth, ninth, and twelfth grade; achievement tests in fifth, sixth, and ninth grades; and citizenship grades in first, third, and sixth grades. A three factor solution was identified: three factor solution: (a) objective achievement, (b) behavior factor, and (c) high school achievement as measured through grades.
Sobel (1936)	Descriptive	Not reported	Students categorized into three groups based on comparing grades and achievement test levels; grade-superior, middle-group, mark-superior
Thorsen and Cliffordson (2012)	Structural Equation Modeling	All grade 9 students in Sweden, 99,085 (2003), 105,697 (2004), 108,753 (2005)	Generally replicated Klapp Lekholm and Cliffordson (2009)
Thorsen (2014)	Structural Equation Modeling	3,855 students in Sweden	Generally replicated Klapp Lekholm and Cliffordson (2009) in examining norm-referenced grades
Willingham, Pollack, and Lewis (2002)	Regression	8,454 students from 581 schools	A moderate relationship between grades and tests was identified as well as strong positive relationships between grades and student motivation, engagement, completion of work assigned, and persistence

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Table 4

*Studies of Grades as Predictors of Educational Outcomes*

Study	Method	Sample	Main Findings
Alexander, Entwisle, and Kabbani (2001)	Regression	301 grade 9 students	Student background, grade retention, academic performance and behavior strongly related to dropping out
Allensworth and Easton (2007)	Descriptive; Regression	24,894 first time ninth grades students in Chicago	GPA and failing a course in early high school strongly predict dropout
Allensworth, Gwynne, Moore, and de la Torre (2014)	Descriptive; Regression	19,963 grade 8 Chicago students	Middle school grades and attendance are stronger predictors of high school performance in comparison to test scores, and middle school grades are a strong predictor of students on or off track for high school success
Balfanz, Herzog, and MacIver (2007)	Regression	12,972 sixth grade students from Philadelphia	Predictors of dropping out of high school included failing mathematics or English, low attendance, a poor behavior
Barrington and Hendricks (1989)	ANOVA; Correlation	214 high school students	GPA, number of low grades, intelligence test scores, and student mobility significantly predicted dropout.
Bowers (2010a)	Cluster analysis	188 students tracked from grade 1 through high school	Longitudinal low grade clusters across all types of course subjects correlated with dropping out and not taking the ACT
Bowers (2010b)	Regression	193 students tracked from grade 1 through high school	Receiving low grades (D or F) and being retained in grade strongly related to dropping out
Bowers and Sprott (2012)	Growth mixture modeling	5400 grade 10 Education Longitudinal Study of 2002 students	Non-cumulative GPA trajectories in early high school were strongly predictive of dropping out
Bowers, Sprott, and Taff (2013)	Receiver operating characteristic analysis	110 dropout flags from 36 previous studies	Dropout flags focusing on GPA were some of the most accurate dropout flags across the literature

Cairns, Cairns, and Neckerman (1989)	Cluster analysis; regression	475 grade 7 students	Beyond student demographics, student aggressiveness and low levels of academic performance associated with dropping out
Cliffordson (2008)	Two-level modeling	164,106 Swedish students	Grades predict achievement in higher education more strongly than SweSAT (Swedish Scholastic Aptitude Test), and criterion-referenced grades predict slightly better than norm-referenced grades
Ekstrom, Goertz, Pollack, and Rock (1986)	Regression	High School and Beyond survey, 30,000 high school sophomores	Grades and problem behavior identified as the most important variables for identifying dropping out, higher than test scores.
Ensminger and Slusarcick (1992)	Regression	1,242 first graders from historically disadvantaged community	Low grades and aggressive behavior related to eventually dropping out, with low SES negatively moderating the relationships.
Fitzsimmons, Cheever, Leonard, and Macunovich (1969)	Correlation	270 high school students	Students receiving low grades (D or F) in elementary or middle school were at much higher risk of dropping out.
Jimerson, Egeland, Sroufe, and Carlson (2000)	Regression	177 children tracked from birth through age 19	Home environment, quality of parent caregiving, academic achievement, student problem behaviors, peer competence and intelligence test scores significantly related with dropping out.
Lloyd (1978)	Regression	1532 third grade students	Dropping out significantly predicted with grades and marks
Morris, Ehren, and Lenz (1991)	Correlation; chi-square	785 in grades 7 through 12	Dropping out predicted by Absences, low grades (D or F), mobility.
Roderick and Camburn (1999)	Regression	27,612 Chicago ninth graders	Examined significant predictors of course failure, including low attendance, and found failure rates varied significantly at the school level
Troob (1985)	Descriptive	21,000 New York city high school students	Low grades and high absences corresponded to higher levels of dropping out

(Table 4). These studies offer predictive evidence for validity under the assumption that grades measure school success.

**Correlation of grades and other assessments.** Table 2 describes studies that investigated the relationship between grades (usually grade-point average, GPA) and standardized test scores in an effort to understand the composition of the grades and marks that teachers assign to K-12 students. Despite the enduring perception that the correlation between grades and standardized test scores is strong (Allen, 2005; Duckworth, Quinn, & Tsukayama, 2012; Stanley & Baines, 2004), this correlation is and always has been relatively modest, in the .5 range. As Willingham, Pollack, and Lewis (2002) noted:

Understanding these characteristics of grades is important for the valid use of test scores as well as grade averages because, in practice, the two measures are often intimately connected... [there is a] tendency to assume that a grade average and a test score are, in some sense, mutual surrogates; that is, measuring much the same thing, even in the face of obvious differences (p.2).

Research on the relationship between grades and standardized assessment results is marked by two major eras: early 20th century studies and late 20th into 21st century studies. Unzicker (1925) found that average grades across subjects correlated .47 with intelligence test scores. Ross and Hooks (1930) reviewed 20 studies conducted from 1920 through 1929 on report card grades and intelligence test scores in elementary school as predictors of junior high and high school grades. Results showed that the correlations between grades in seventh grade and intelligence test scores ranged from .38 to .44. Ross and Hooks concluded:

Data from this and other studies indicate that the grade school record affords a more reliable or consistent basis of prediction than any other available, the correlations in three widely-scattered school systems showing remarkable stability; and that without question the grade school record of the pupil is the most usable or practical of all bases for prediction, being available wherever cumulative records are kept, without cost and with a minimum expenditure of time and effort (p. 195).

Subsequent studies moved from correlating grades and intelligence test scores to correlating grades with standardized achievement results (Carter, 1952,  $r = .52$ ; Moore, 1939,  $r = .61$ ). McCandless, Roberts, and Starnes (1972) found a smaller correlation ( $r = .31$ ) after accounting for socio-economic status, ethnicity, and gender. Although the sample selection procedures and methods used in these early investigations are problematic by current standards, they represent a clear desire on the

part of researchers to understand what teacher-assigned grades represent in comparison to other known standardized assessments. In other words, their focus was criterion validity (Ross & Hooks, 1930).

Investigations from the late 20th century and into the 21st century replicated earlier studies but included larger, more representative samples and used more current standardized tests and methods (Brennan, Kim, Wenz-Gross, & Siperstein, 2001; Woodruff & Ziomek, 2004). Brennan and colleagues (2001), for example, compared reading scores from the Massachusetts MCAS state test to grades in mathematics, English, and science and found correlations ranging from .54 to .59. Similarly, using GPA and 2003 TerraNova Second Edition/California Achievement Tests, Duckworth and Seligman (2006) found a correlation of .66. Subsequently, Duckworth et al. (2012) examined standardized reading and mathematics test scores to GPA and found correlations between .62 and .66.

Woodruff and Ziomek (2004) compared GPA and ACT composite scores for all high school students who took the ACT college entrance exam between 1991 and 2003. They found moderate but consistent correlations ranging from .56 to .58 over the years for average GPA and composite ACT scores, from .54 to .57 for mathematics grades and ACT scores, and from .45 to .50 in English. Student GPAs were self-reported, however. Pattison and colleagues (2013) examined four decades of achievement data on tens of thousands of students using national databases to compare high school GPA to reading and mathematics standardized tests. The authors found GPA correlations consistent with past research, ranging from .52 to .64 in mathematics and from .46 to .54 in reading comprehension.

Although some variability exists across years and subjects, correlations have remained moderate but remarkably consistent in studies based on large, nationally-representative datasets. Across 100 years of research, teacher-assigned grades typically correlate about .5 with standardized measures of achievement. In other words, 25 percent of the variation in grades teachers assign is attributable to a trait comparable to the trait measured by standardized tests (Bowers, 2011). The remaining 75 percent is attributable to something else. As Swineford (1947) noted in a study on grading in middle and high school, “the data [in the study] clearly show that marks assigned by teachers in this school are reliable measures of *something* but there is apparently a lack of agreement on just what that something should be” (p.47) [author’s emphasis]. A correlation of .5 is neither very weak—countering arguments that grades are completely subjective measures of academic knowledge; nor is it very strong—refuting arguments that grades are a strong measure of

fundamental academic knowledge, and remains consistent despite large shifts in the educational system, especially in relation to accountability and standardized testing (Bowers, 2011; Linn, 1982).

**Grades as multi-dimensional measures of academic knowledge, engagement, and persistence.** Investigations of the composition of K-12 report card grades consistently find them to be multidimensional, comprising minimally academic knowledge, substantive engagement, and persistence. Table 3 presents studies of grades and other measures, including many non-cognitive variables. The earliest study of this type, Sobel (1936) found that students with high grades and low test scores had outstanding penmanship, attendance, punctuality, and effort marks, and their teachers rated them high in industry, perseverance, dependability, co-operation, and ambition. Similarly, Miner (1967) factor analyzed longitudinal data for a sample of students, including their grades in first, third, sixth, ninth, and twelfth grade; achievement tests in fifth, sixth, and ninth grades; and citizenship grades in first, third, and sixth grades. She identified a three-factor solution: (a) objective achievement as measured through standardized assessments, (b) early classroom citizenship (a behavior factor), and (c) high school achievement as measured through grades, demonstrating that behavior and two types of achievement could be identified as separate factors.

Farkas, Grobe, Sheehan, and Shaun (1990) showed that student work habits were the strongest non-cognitive predictors of grades. They noted: “Most striking is the powerful effect of student work habits upon course grades... teacher judgments of student non-cognitive characteristics are powerful determinants of course grades, even when student cognitive performance is controlled” (p. 140). Likewise, Willingham et al. (2002), using large national databases, found a moderate relationship between grades and tests as well as strong positive relationships between grades and student motivation, engagement, completion of work assigned, and persistence. Relying on a theory of a conative factor of schooling—focusing on student interest, volition, and self-regulation (Snow, 1989)—the authors suggested that grades provide a useful assessment of both conative and cognitive student factors (Willingham et al., 2002).

Kelly (2008) countered a criticism of the conative factor theory of grades, namely that teachers may award grades based on students appearing engaged and going through the motions (i.e., a procedural form of engagement) as opposed to more substantive engagement involving legitimate effort and participation that leads to increased learning. He found positive and significant effects of students’ substantive engagement on subsequent grades but no relationship with procedural engagement, noting “This

finding suggests that most teachers successfully use grades to reward achievement-oriented behavior and promote a widespread growth in achievement” (Kelly, 2008, p.45). Kelly also argued that misperceptions that teachers do not distinguish between apparent and substantive engagement lends mistaken support to the use of high-stakes tests as inherently more “objective” (p. 46) than teacher assessments.

Recent studies have expanded on this work, applying sophisticated methodologies. Bowers (2009, 2011) used multi-dimensional scaling to examine the relationship between grades and standardized test scores in each semester in high school, in both core subjects (mathematics, English, science, and social studies) and non-core subjects (foreign/non-English languages, art, and physical education). Bowers (2011) found evidence for a three factor structure: (a) a cognitive factor that describes the relationship between tests and core subject grades, (b) a conative and engagement factor between core subject grades and non-core subject grades (termed a “Success at School Factor, SSF,” p. 154), and (c) a factor that described the difference between grades in art and physical education. He also showed that teachers’ assessment of students’ ability to negotiate the social processes of schooling represents much of the variance in grades that is unrelated to test scores. This points to the importance of substantive engagement and persistence (Kelly, 2008; Willingham et al., 2002) as factors that help students in both core and non-core subjects. Subsequently, Duckworth et al. (2012) used structural equation modeling (SEM) for 510 New York City fifth through eighth graders to show that engagement and persistence is mediated through teacher evaluations of student conduct and homework completion.

Casillas and colleagues (2012) examined the interrelationship among grades, standardized assessment scores, and a range of psychosocial characteristics and behavior. Twenty-five percent of the explained variance in GPAs was attributable to the standardized assessments; the rest was predicted by a combination of prior grades (30%), psychosocial factors (23%), behavioral indicators (10%), demographics (9%), and school factors (3%). Academic discipline and commitment to school (i.e., the degree to which the student is hard working, conscientious, and effortful) had the strongest relationship to GPA.

A set of recent studies focused on the Swedish national context (Cliffordson, 2008; Klapp Lekholm, 2011; Klapp Lekholm & Cliffordson, 2008, 2009; Thorsen, 2014; Thorsen & Cliffordson, 2012), which is interesting because report cards are uniform throughout the country and require teachers to grade students using the same performance level scoring system used by the national exam. Klapp Lekholm and Cliffordson (2008) showed that

grades consisted of two major factors: a cognitive achievement factor and a non-cognitive “common grade dimension” (p. 188). In a follow-up study, Klapp Lekholm and Cliffordson (2009) reanalyzed the same data, examining the relationships between multiple student and school characteristics and both the cognitive and non-cognitive achievement factors. For the cognitive achievement factor of grades, student self-perception of competence, self-efficacy, coping strategies, and subject-specific interest were most important. In contrast, the most important student variables for the non-cognitive factor were motivation and a general interest in school. These SEM results were replicated across three full population-level cohorts in Sweden representing all 99,085 9th grade students in 2003, 105,697 students in 2004, and 108,753 in 2005 (Thorsen & Cliffordson, 2012), as well as in comparison to both norm-referenced and criterion-referenced grading systems, examining 3,855 students in Sweden (Thorsen, 2014). Klapp Lekholm and Cliffordson (2009) wrote:

The relation between general interest or motivation and the common grade dimension seems to recognize that students who are motivated often possess both specific and general goals and approach new phenomena with the goal of understanding them, which is a student characteristic awarded in grades (p. 19).

These findings, similar to those of Kelly (2008), Bowers (2009, 2011), and Casillas et al. (2012), support the idea that substantive engagement is an important component of grades that is distinct from the skills measured by standardized tests. A validity argument that expects grades and standardized tests to correlate highly therefore may not be sound because the construct of school achievement is not fully defined by standardized test scores. Tested achievement represents one dimension of the results of schooling, privileging “individual cognition, pure mentation, symbol manipulation, and generalized learning” (Resnick, 1987, pp. 13-15).

#### **Grades as predictors of educational outcomes.**

Table 4 presents studies of grades as predictors of educational outcomes. Teacher-assigned grades are well-known to predict graduation from high school (Bowers, 2014), as well as transition from high school to college (Atkinson & Geiser, 2009; Cliffordson, 2008). Satisfactory grades historically have been used as one of the means to grant students a high school diploma (Rumberger, 2011). Studies from the second half of the 20th century and into the 21st century, however, have focused on using grades from early grade levels to predict student graduation rate or risk of dropping out of school (Gleason & Dynarski, 2002; Pallas, 1989).

Early studies in this domain (Fitzsimmons, Cheever,

Leonard, & Macunovich, 1969; Lloyd, 1974, 1978; Voss, Wendling, & Elliott, 1966) identified teacher-assigned grades as one of the strongest predictors of student risk for failing to graduate from high school. Subsequent studies included other variables such as absence and misbehavior and found that grades remained a strong predictor (Barrington & Hendricks, 1989; Cairns, Cairns, & Necker, 1989; Ekstrom, Goertz, Pollack, & Rock, 1986; Ensminger & Slusarcick, 1992; Finn, 1989; Hargis, 1990; Morris, Ehren, & Lenz, 1991; Rumberger, 1987; Troob, 1985). More recent research using a life course perspective showed low or failing grades have a cumulative effect over a student’s time in school and contribute to the eventual decision to leave (Alexander, Entwisle, & Kabbani, 2001; Jimerson, Egeland, Sroufe, & Carlson, 2000; Pallas, 2003; Roderick & Camburn, 1999).

Other research in this area considered grades in two ways: the influence of low grades (Ds and Fs) on dropping out, and the relationship of a continuous scale of grades (such as GPA) to at-risk status and eventual graduation or dropping out. Three examples are particularly notable. Allensworth and colleagues have shown that failing a core subject in ninth grade is highly correlated with dropping out of school, and thus places a student off track for graduation (Allensworth, 2013; Allensworth & Easton, 2005, 2007). Such failure also compromises the transition from middle school to high school (Allensworth, Gwynne, Moore, & de la Torre, 2014). Balfanz, Herzog, and MacIver (2007) showed a strong relationship between failing core courses in sixth grade and dropping out. Focusing on modeling conditional risk, Bowers (2010b) found the strongest predictor of dropping out after grade retention was having D and F grades.

Few studies, however, have focused on grades as the sole predictor of graduation or dropping out. Most studies instead examine longitudinal grade patterns, using either data mining techniques such as cluster analysis of all course grades K-12 (Bowers, 2010a) or mixture modeling techniques to identify growth patterns or decline in GPA in early high school (Bowers & Sprott, 2012). A recent review of the studies on the accuracy of dropout predictors showed that along with the Allensworth Chicago on-track indicator (Allensworth & Easton, 2007), longitudinal GPA trajectories were among the most accurate predictors identified (Bowers et al., 2013).

#### **Teachers’ Perceptions of Grading and Grading Practices**

Systematic investigations of teachers’ grading practices and perceptions about grading began to be published in the 1980s and were summarized in Brookhart’s (1994) review of 19 empirical studies of teachers grading practices, opinions, and beliefs. Five themes were supported. First, teachers use measures of achievement, primarily tests, as

major determinants of grades. Second, teachers believe it is important to grade *fairly*. Views of fairness included using multiple sources of information, incorporating effort, and making it clear to students what is assessed and how they will be graded. This suggests teachers consider school achievement to include the work students do in school, not just the final outcome. Third, in 12 of the studies teachers included non-cognitive factors in grades, including ability, effort, improvement, completion of work, and, to a small extent, other student behaviors. Fourth, grading practices are not consistent across teachers, either with respect to purpose or the extent to which non-cognitive factors are considered, reflecting differences in teachers' beliefs and values. Finally, grading practices vary by grade level. Secondary teachers emphasize achievement products, such as tests; whereas, elementary teachers use informal evidence of learning along with achievement and performance assessments. Brookhart's (1994) review demonstrated an upswing in interest in investigating grading practices during this period, in which performance-based and portfolio classroom assessment was emphasized and reports of the unreliability of teachers' subjective judgments about student work also increased. The findings were in accord with policy-makers' increasing distrust of teachers' judgments about student achievement.

**Teachers' reported grading practices.** Empirical studies of teachers' grading practices over the past twenty years have mainly used surveys to document how teachers use both cognitive and non-cognitive evidence, primarily effort, and their own professional judgment in determining grades. Table 5 shows most studies published since Brookhart's 1994 review document that teachers in different subjects and grade levels use "hodgepodge" grading (Brookhart, 1991, p. 36), combining achievement, effort, behavior, improvement, and attitudes (Adrian, 2012; Bailey, 2012; Cizek, Fitzgerald, & Rachor, 1995; Cross & Frary, 1999; Duncan & Noonan, 2007; Frary, Cross, & Weber, 1993; Grimes, 2010; Guskey, 2002, 2009b; Imperial, 2011; Liu, 2008a; Llosa, 2008; McMillan, 2001; McMillan & Lawson, 2001; McMillan, Myran, & Workman, 2002; McMillan & Nash, 2000; Randall & Engelhard, 2009, 2010; Russell & Austin, 2010; Sun & Cheng, 2013; Svennberg, Meckbach, & Redelius, 2014; Troug & Friedman, 1996; Yesbeck, 2011). Teachers' often make grading decisions with little school or district guidance.

Teachers distinguish among non-achievement factors in grading. They view "academic enablers" (McMillan, 2001, p. 25), including effort, ability, work habits, attention, and participation, differently from other non-achievement factors, such as student personality and behavior. McMillan, consistent with earlier research, found that academic performance and academic enablers

were by far most important in determining grades. These findings have been replicated (Duncan & Noonan, 2007; McMillan et al., 2002). In a qualitative study, McMillan and Nash (2000) found that teaching philosophy and judgments about what is best for students' motivation and learning contributes to variability of grading practices, suggesting that an emphasis on effort, in particular, influences these outcomes. Randall and Engelhard (2010) found that teacher beliefs about what best supports students are important factors in grading, especially using non-cognitive factors for borderline grades, as Sun and Cheng (2013) also found with a sample of Chinese secondary teachers. These studies suggest that part of the reason for the multidimensional nature of grading reported in the previous section is that teachers' conceptions of "academic achievement" include behavior that supports and promotes academic achievement, and that teachers evaluate these behaviors as well as academic content in determining grades. These studies also showed significant variation among teachers within the same school. That is, the weight that different teachers give to separate factors can vary a great deal within a single elementary or secondary school (Cizek et al., 1995; Cross & Frary, 1999; Duncan & Noonan, 2007; Guskey, 2009b; Troug & Friedman, 1996; U.S. Department of Education, 1999; Webster, 2011).

**Teacher perceptions about grading.** Compared to the number of studies about teachers' grading practices, relatively few studies focus directly on perceptual constructs such as importance, meaning, value, attitudes, and beliefs. Several studies used Brookhart's (1994) suggestion that Messick's (1989) construct validity framework is a reasonable approach for investigating perceptions. This focuses on both the interpretation of the construct (what grading means) and the implications and consequences of grading (the effect it has on students). Sun and Cheng (2013) used this conceptual framework to analyze teachers' comments about their grading and the extent to which values and consequences were considered. The results showed that teachers interpreted good grades as a reward for accomplished work, based on both effort and quality, student attitude toward achievement as reflected by homework completion, and progress in learning. Teachers indicated the need for fairness and accuracy, not just accomplishment, saying that grades are fairer if they are lowered for lack of effort or participation, and that grading needs to be strict for high achievers. Teachers also considered consequences of grading decisions for students' future success and feelings of competence.

Fairness in an individual sense is a theme in several studies of teacher perceptions of grades (Bonner & Chen, 2009; Grimes, 2010; Hay & MacDonald, 2008; Kunnath, 2016; Sun & Cheng, 2013; Svennberg et al., 2014; Tierney, Simon, & Charland, 2011). Teachers perceive grades to have value according to what they can do for individual



Table 5

*Studies of Teachers' Grading Practices and Perceptions*

Study	Method	Sample	Main Findings
Adrian (2012)	Mixed methods	86 elementary teachers	<ul style="list-style-type: none"> <li>• Approximately 20% of teachers thought that effort, behavior, and homework should be included in standards-based grading</li> <li>• Few thought that it was not appropriate to reduce grades for late assignments</li> </ul>
Bailey (2012)	Survey; descriptive	307 secondary teachers	Teachers used a variety of factors in grading, with social studies and male teachers emphasizing effort more than other groups, science teachers emphasizing effort least, and female teachers emphasizing behavior more than male teachers
Bonner and Chen (2008)	Survey; scenarios; descriptive	222 teacher candidates	Grading perceptions, based on instructional style, focused on equity, consistency, accuracy, and fairness, using non-achievement factors to obtain highest grades possible
Cizek, Fitzgerald, and Rachor (1995)	Survey; descriptive	143 elementary and secondary teachers	<ul style="list-style-type: none"> <li>• With few differences based on grade level or years of experience, teachers used both objective and subjective factors, synthesizing information to enhance the likelihood of achieving high grades.</li> <li>• Significant diversity in grading practices</li> <li>• Little awareness of district grading policies</li> </ul>
Cross and Frary (1999)	Survey; descriptive	307 middle and high school teachers	<ul style="list-style-type: none"> <li>• Teachers variously combined achievement, effort, behavior, improvement, and attitudes to assign grades, and reported that “ideal” grading should include non-cognitive factors</li> <li>• Most teachers agreed that effort, conduct and achievement should be reported separately</li> </ul>
Duncan and Noonan (2007)	Survey; factor analysis	77 high school math teachers	<ul style="list-style-type: none"> <li>• Achievement and academic enabling factors, such as effort and ability, were identified as most important for grading, with significant variation among teachers</li> <li>• Non-achievement factors considered by most teachers</li> <li>• Frame of reference for grading was mixed; mostly criterion-referenced, some self-referenced based on improvement, some</li> </ul>

			norm-referenced
Frary, Cross, and Weber (1993)	Survey; descriptive	536 secondary teachers	Up to 70% of teachers agreed that ability, effort, and improvement should be used for grading
Grimes (2010)	Survey; descriptive	199 middle school teachers	Grades should be based on both achievement and non-achievement factors, including improvement, mastery, and effort
Guskey (2002)	Survey; descriptive	94 elementary and 112 secondary teachers	<ul style="list-style-type: none"> <li>• 70% of teachers reported an ideal grade distribution of 41% As, 29% Bs, and 19% Cs, but with significant variation</li> <li>• Teachers wanted students to obtain the highest grade possible</li> <li>• Highest ranked purpose was to communicate to parents, then to use as feedback to students</li> <li>• Multiple factors used to determine grades, including homework, effort, and progress</li> </ul>
Guskey (2009b)	Survey; descriptive	513 elementary and secondary teachers.	<ul style="list-style-type: none"> <li>• Significant variation in grading practices and issues were reported</li> <li>• Most agreed learning occurs without grading</li> <li>• 50% averaged multiple scores to determine grades</li> <li>• 73% based grades on criteria, not norm</li> <li>• Grades used for communication with students and parents</li> </ul>
Hay and MacDonald (2008)	Interviews and observations	Two high school teachers	Teachers' values and experience influenced internalization of criteria important for grading, resulting in varied practices
Imperial (2011)	Survey; descriptive	411 high school teachers	<ul style="list-style-type: none"> <li>• Teachers reported a wide variety of grading practices; whereas the primary purpose was to indicate achievement, about half used non-cognitive factors</li> <li>• Grading was unrelated to training received in recommended grading practices</li> </ul>
Kunnath (2016)	Mixed methods	251 high school teachers	<ul style="list-style-type: none"> <li>• Teachers used both objective achievement results and subjective factors in grading</li> <li>• Teachers incorporated individual circumstances to promote the highest grades possible</li> <li>• Grading was based on teachers' philosophy of teaching</li> </ul>

Liu (2008a)	Survey; multivariate analyses	52 middle and 55 high school teachers	<ul style="list-style-type: none"> <li>• Most teachers used effort, ability, and attendance/participation in grading, with few differences between grade levels</li> <li>• 40% used classroom behavior</li> <li>• 90% used effort</li> <li>• 65% used ability</li> <li>• 75% used attendance/participation</li> </ul>
Liu (2008b)	Survey; factor analysis	300 middle and high school teachers	Six components in grading were confirmed: importance/value, feedback for motivation, instruction, and improvement, effort/participation, ability and problem solving, comparisons/extra credit, and grading self-efficacy/ease/confidence/accuracy
Llosa (2008)	Survey; factor analysis; verbal protocol analysis	1,224 elementary teachers	<ul style="list-style-type: none"> <li>• While showing variations in interpreting English proficiency standards, teachers' grading supported valid summative judgments though weak formative use for improving instruction</li> <li>• Teachers incorporated student personality and behavior in grading</li> </ul>
McMillan (2001)	Survey; descriptive; factor analysis	1,483 middle and high school teachers	<ul style="list-style-type: none"> <li>• Significant variation in weight given to different factors, with a high percentage of teachers using non-cognitive factors</li> <li>• Four components of grading were identified: academic enabling non-cognitive factors, achievement, external comparisons, use of extra credit, with significant variation among teachers</li> </ul>
McMillan and Lawson (2001)	Survey; descriptive	213 secondary science teachers	Teachers reported use of both cognitive and non-cognitive factors in grading, especially effort
McMillan, Myran, and Workman (2002)	Survey; factor analysis	901 elementary school teachers	<ul style="list-style-type: none"> <li>• Five components were confirmed, including academic enablers such as improvement and effort, extra credit, achievement, homework, and external comparisons</li> <li>• 70% indicated use of effort, improvement and ability</li> <li>• No differences between math and language arts teachers</li> <li>• High variability in how much different factors are weighted</li> </ul>

McMillan and Nash (2000)	Interviews	24 elementary and secondary math and English teachers	Found that teaching philosophy and student effort that improves motivation and learning were very important considerations for grading
Randall and Engelhard (2009)	Survey; scenarios; descriptive; Rasch modeling	800 elementary, 800 middle, and 800 high school teachers	Achievement was the most important factor; effort and behavior provided as feedback; little emphasis on ability
Randall and Engelhard (2010)	Survey; scenarios; descriptive	79 elementary, 155 middle, and 108 high school teachers	Achievement was the most important factor; use of effort and classroom behavior for borderline cases
Russell and Austin (2010)	Survey; descriptive	352 secondary music teachers	<ul style="list-style-type: none"> <li>• Non-cognitive factors, such as performance/skill, attendance/participation, attitude, and practice/effort weighted as much or more than achievement.</li> <li>• In high school there was a greater emphasis on attendance; middle school more on practice.</li> </ul>
Simon, Tierney, Forgette-Giroux, Charland, Noonan, and Duncan (2010)	Case study	One high school math teacher	Found standardized grading policies conflicted with professional judgments
Sun and Cheng (2013)	Survey scenarios; descriptive	350 English language secondary teachers	<ul style="list-style-type: none"> <li>• Found emphasis on individualized use of grades for motivation and extensive use of non-cognitive factors and fairness, especially for borderline grades and for encouragement and effort attributions to benefit students</li> <li>• Teachers placed more emphasis on non-achievement factors, such as effort, homework and study habits, than achievement</li> </ul>

Svennberg, Meckbach, and Redelius (2014)	Interviews	Four physical education teachers	Identified knowledge/skills, motivation, confidence, and interaction with others as important factors
Tierney, Simon, and Charland (2011)	Mixed methods	77 high school math teachers	<ul style="list-style-type: none"> <li>• Most teachers believed in fair grading practices that stressed improvement, with little emphasis on attitude, motivation, or participation, with differences individualized to students</li> <li>• Effort was considered for borderline grades</li> </ul>
Troug and Friedman (1996)	Mixed methods	53 high school teachers	Found significant variability in grading practices and use of both achievement and non-achievement factors
Webster (2011)	Mixed methods	42 high school teachers	Teachers reported multiple purposes and inconsistent practices while showing a clear desire to focus most on achievement consistent with standards
Wiley (2011)	Survey; scenarios; descriptive	15 high school teachers	<ul style="list-style-type: none"> <li>• Teachers varied in how much non-achievement factors were used for grading</li> <li>• Found greater emphasis on non-achievement factors, especially effort for low ability or low achieving students</li> </ul>
Yesbeck (2011)	Interviews	10 middle school language arts teachers	Found that a multitude of both achievement and non-achievement factors were included in grading

students. Many teachers use their understanding of individual student circumstances, their instructional experience, and perceptions of equity, consistency, accuracy, and fairness to make professional judgments, instead of solely relying on a grading algorithm. This suggests that grading practices may vary within a single classroom, just as it does between teachers, and that this is valued at least by some teachers as a needed element of accurate, fair grading, not a problem. In contrast, Simon et al. (2010) reported in a case study of one high school mathematics teacher in Canada that standardized grading policy often conflicted with professional judgment and had a significant impact on determining students' final grades. This reflects the impact of policy in that country, an important contextual influence.

Some researchers (Liu, 2008b; Liu, O'Connell, & McCoach, 2006; Wiley, 2011) have developed scales to assess teachers' beliefs and attitudes about grading, including items that load on importance, usefulness, effort, ability, grading habits, and perceived self-efficacy of the grading process. These studies have corroborated the survey and interview findings about teachers' beliefs in using both cognitive and non-cognitive factors in grading.

Guskey (2009b) found differences between elementary and secondary teachers in their perspectives about purposes of grading. Elementary teachers were more likely to view grading as a process of communication with students and parents and to differentiate grades for individual students. Secondary teachers believed that grading served a classroom control and management function, emphasizing student behavior and completion of work.

In short, findings from the limited number of studies on teacher perceptions of grading are largely consistent with findings from grading practice surveys. Some studies have successfully explored the basis for practices and show that teachers view grading as a means to have fair, individualized, positive impacts on students' learning and motivation, and to a lesser extent, classroom control. Together, the research on grading practices and perceptions suggests the following four clear and enduring findings. First, teachers idiosyncratically use a multitude of achievement and non-achievement factors in their grading practices to improve learning and motivation as well as document academic performance. Second, student effort is a key element in grading. Third, teachers advocate for students by helping them achieve high grades. Finally, teacher judgment is an essential part of fair and accurate grading.

### **Standards-Based Grading**

SBG recommendations emphasize communicating student progress in relation to grade-level standards (e.g., adding fractions, computing area) that describe performance using

ordered categories (e.g., *below basic*, *basic*, *proficient*, *advanced*), and involve separate reporting of work habits and behavior (Brookhart, 2011; Guskey, 2009a; Guskey & Bailey, 2001, 2010; Marzano & Heflebower, 2011; McMillan, 2009; Melograno, 2007; Mohnsen, 2013; O'Connor, 2009; Scriffiny, 2008; Shippy, Washer, & Perrin, 2013; Wiggins, 1994). It is differentiated from *standardized grading*, which provides teachers with uniform grading procedures in an attempt to improve consistency in grading methods, and from *mastery grading*, which expresses student performance on a variety of skills using a binary mastered/not mastered scale (Guskey & Bailey, 2001). Some also assert that SBG can provide exceptionally high-quality information to parents, teachers, and students and therefore SBG has the potential to bring about instructional improvements and larger educational reforms. Some urge caution, however. Cizek (2000), for example, warned that SBG may be no better than other reporting formats and subject to the same misinterpretations as other grading scales.

Literature on SBG implementation recommendations is extensive, but empirical studies are few. Studies of SBG to date have focused mostly on the implementation of SBG reforms and the relationship of standards-based grades to state achievement tests designed to measure the same or similar standards. One study investigated student, teacher, and parent perceptions of SBG. Table 6 presents these studies.

**Implementation of SBG.** Schools, districts, and teachers have experienced difficulties in implementing SBG (Clarridge & Whitaker, 1994; Cox, 2011; Hay & McDonald, 2008; McMunn, Schenck, & McColskey, 2003; Simon et al., 2010; Tierney et al., 2011). The understanding and support of teachers, parents, and students is key to successful implementation of SBG practices, especially grading on standards and separating achievement grades from learning skills (academic enablers). Although many teachers report that they support such grading reforms, they also report using practices that mix effort, improvement, or motivation with academic achievement (Cox, 2011; Hay & McDonald, 2008; McMunn et al., 2003). Teachers also vary in implementing SBG practices (Cox, 2011), especially in the use of common assessments, minimum grading policies, accepting work late with no penalty, and allowing students to retest and replace poor scores with retest scores.

The previous section summarized two studies of grading practices in Ontario, Canada, which adopted SBG province-wide and required teachers to grade students on specific topics within each content area using percentage grades. Simon et al. (2010) identified tensions between provincial grading policies and one teacher's practice. Tierney and colleagues (2011) found that few teachers

Table 6

*Studies of Standards-Based Grading*

Study	Method	Sample	Main Findings
Cox (2011)	Focus group; interview	16 high school teachers	<p>Although a district policy limited the impact of non-achievement factors on grades, teachers varied a great deal in their implementation.</p> <p>High implementers:</p> <ul style="list-style-type: none"> <li>• substituted end-of-course assessment and high stakes assessment scores for grades when students performed better on these exams than on other assessments,</li> <li>• allowed students to retake exams and would record the highest score,</li> <li>• assigned a score of 50 to all failing grades, and</li> <li>• accepted late work without penalty</li> </ul>
Guskey, Swan, and Jung (2010)	Survey; descriptive	24 elementary and secondary teachers and 117 parents	Teachers and parents believed that a standards-based report card provided high quality, clear, and more understood information
Howley, Kusimo, and Parrott (1999)	Interviews; surveys; test scores; grade point average	52 middle school girls and 52 of their teachers	Half of the variance in grade point average could be explained by test scores, but the relationship between grades and test scores varied by school. Teachers differed in the extent to which non-cognitive factors like effort were used to determine grades
McMunn, Schenck, and McColskey (2003)	Interviews; focus groups; observations; surveys; document analysis	241 teachers, all levels	<ul style="list-style-type: none"> <li>• Teachers who volunteered to participate in a standards-based grading effort reported changing their grading practices to be more standards-based after participating in professional development</li> <li>• However, classroom observations and student focus group data indicated that implementation of standards-based practice was not as widespread as teachers reported</li> </ul>
Ross and Kostuch (2011)	Grades; test scores; student demographics	15,942 students randomly sampled from the population of students in Ontario	<ul style="list-style-type: none"> <li>• Moderate correlations were observed between grades and test scores</li> <li>• The magnitude of the grade-test score relationship did not vary by gender or grade, but was stronger in mathematics than in reading or writing</li> </ul>

Swan, Guskey, and Jung (2014)	Survey	115 parents, 383 teachers Both in a district in which grades and traditional report cards were concurrently generated	<ul style="list-style-type: none"> <li>• Grades tended to be higher than test scores, except for in writing</li> </ul> <p>Both teachers and parents preferred standards-based over traditional report cards, with teachers indicated the greatest preference. Teachers also reported that although standards-based grades took more time to generate, the effort was worthwhile due to improvements in the quality of information provided</p>
Welsh and D'Agostino (2009); Welsh, D'Agostino, and Kaniskan (2013)	Interviews; 2 years of standards-based grades; 2 years of test scores	37 elementary teachers were interviewed, 80 elementary classrooms provided student-level grades and test scores	<ul style="list-style-type: none"> <li>• Interviews were quantitatively coded to generate an Appraisal Style scale that captured the use of high-quality standards-based grading practices</li> <li>• The convergence between spring grades and test scores, both expressed in terms of performance levels, was estimated for each teacher in each year. Teachers tended to grade more rigorously in mathematics and less rigorously in reading and writing</li> <li>• Appraisal Style was moderately correlated with convergence rates</li> </ul>



were aware of and applying provincial SBG policies. This is consistent with McMunn and colleagues' (2003) findings, which showed that changes in grading practice do not necessarily follow after changes in grading policy.

**SBG as a communication tool.** Swan, Guskey, and Jung (2010, 2014) found that parents, teachers, and students preferred SBG over traditional report cards, with teachers considering adopting SBG having the most favorable attitudes. Teachers implementing SBG reported that it took longer to record the detailed information included in the SBG report cards but felt the additional time was worthwhile because SBGs yielded higher-quality information. An earlier informal report by Guskey (2004) found, however, that many parents attempted to interpret nearly all labels (e.g., *below basic*, *basic*, *proficient*, *advanced*) in terms of letter grades. It may be that a decade of increasing familiarity with SBG has changed perceptions of the meaning and usefulness of SBG.

**Relationship of SBGs to high-stakes test scores.** One might expect consistency between SBGs and standards-based assessment scores because they purport to measure the same standards. Eight papers examined this consistency (Howley, Kusimo, & Parrott, 1999; Klapp Lekholm, 2011; Klapp Lekholm & Cliffordson, 2008, 2009; Ross & Kostuch, 2011; Thorsen & Cliffordson, 2012; Welsh & D'Agostino, 2009; Welsh, D'Agostino, & Kaniskan, 2013). All yielded essentially the same results: SBGs and high-stakes, standards-based assessment scores were only moderately related. Howley et al. (1999) found that 50 percent of the variance in GPA could be explained by standards-based assessment scores, and the magnitude of the relationship varied by school. Interview data revealed that even in SBG settings, some teachers still included non-cognitive factors (e.g., attendance and participation) in grades. This may explain the modest relationship, at least in part.

Welsh and D'Agostino (2009) and Welsh et al. (2013) developed an Appraisal Scale that gauged teachers' efforts to assess and grade students on standards attainment. This 10-item measure focused on the alignment of assessments with standards and on the use of a clear, standards-attainment focused grading method. They found small to moderate correlations between this measure and grade-test score convergence. That is, the standards-based grades of teachers who utilized criterion-referenced achievement information were more related to standards-based assessments than were the grades of teachers who do not follow this practice. Welsh and D'Agostino (2009) and Welsh et al. (2013) found that SBG-test score relationships were larger in writing and mathematics than in reading. In addition, although teachers assigned lower grades than test scores in mathematics, grades were higher than test scores in reading and writing. Ross and Kostuch (2011) also

found stronger SBG-test correlations in mathematics than in reading or writing, and grades tended to be higher than test scores, with the exception of writing scores at some grade levels.

### **Grading in Higher Education**

Grades in higher education differ markedly among countries. As a case in point, four dramatic differences exist between the U.S. and New Zealand. First, grading practices are much more centralized in New Zealand where grading is fairly consistent across universities and highly consistent within universities. Second, the grading scale starts with a passing score of 50 percent, and 80 percent and above score an A. Third, essay testing is more prevalent in New Zealand than multiple choice testing. Fourth, grade distributions are reviewed and grades of individual instructors are considered each semester at departmental-level meetings. These are at best rarities in higher education in the U.S.

An examination of 35 country and university websites paints a broad picture of the diversity in grading practices. Many countries use a system like that in New Zealand, in which 50 or 51 is the minimal passing score, and 80 and above (sometimes 90 and above) is considered A level performance. Many countries also offer an E grade, which is sometimes a passing score and other times indicates a failure less egregious than an F. If 50 percent is considered passing, then skepticism toward multiple choice testing (where there is often a 1 in 4 chance of a correct guess) becomes understandable. In the Netherlands, a 1 (lowest) to 10 (highest) system is used, with grades 1–3 and 9–10 rarely awarded, leaving a five-point grading system for most students (Nuffic, 2013). In the European Union, differences between countries are so substantial that the European Credit Transfer and Accumulation System was created (European Commission, 2009).

Grading in higher education varies within countries, as well. In the U.S., it is typically seen as a matter of academic freedom and not a fit subject for external intervention. Indeed, in an analysis of the American Association of Collegiate Registrars and Admissions Officers (AACRAO) survey of grading in higher education in the U.S., Collins and Nickel (1974) reported "...there are as many different types of grading systems as there are institutions" (p. 3). The 2004 version of the same survey suggested, however, a somewhat more settled situation in recent years (Brumfield, 2005). Grading in higher education shares many issues of grade meaning with the K-12 context, which have been addressed above. Two unique issues for grade meaning remain: grading and student course evaluations, and historical changes in expected grade distributions. Table 7 presents studies in these areas.

Table 7

*Studies of Grading in Higher Education*

Study	Method	Sample	Main Findings
Abrami, Dickens, Perry, and Leventhal (1980)	Experimental, quantitative	Exp. 1, 143 undergraduates Exp. 2, 278 undergraduates	Standards did not affect student achievement
Brumfield (2005)	Survey	419 member institutions of the American Association of Collegiate Registrars and Admissions Officers in 2014	Grades are a central feature of academia. There is a broad range of grading systems
Centra and Creech (1976)	Non-experimental	9,194 class averages of student evaluations	Ratings of teacher effectiveness were correlated at .20 with expected grades
Collins and Nickel (1974)	Survey	544 two-and four-year colleges and universities	There are many different types of grading systems and the use of non-traditional grading practices is widespread
Feldman (1997)	Meta-analysis	31 studies	Correlation between anticipated grade and course evaluation rating was between .10 and .30
Ginexi (2003)	Survey	136 undergraduate students in a general psychology course	Anticipated grade was related to higher teacher ratings and ease of comprehension of assigned readings, but to no other questions on the course evaluation
Holmes (1972)	Experimental	97 undergraduate students in an introductory psychology course	Students' grades were not related to course evaluations but students who received unexpectedly (manipulated) low grades gave poorer instructor evaluations

Kasten and Young (1983)	Experimental	77 graduate students in 5 educational administration classes	Random assignment to 3 purposes for the course evaluation (personal decision, instructor's use, or no purpose stated) yielded no significant differences in ratings
Kulick and Wright (2008)	Monte Carlo simulation	Series of simulations based on 400 students	Normal distributions of test scores do not necessarily provide evidence of the efficacy of the evaluation of the quality of the test
Maurer (2006)	Experimental	642 students in 17 (unspecified) classes taught by the same instructor	Students were randomly assigned to 3 conditions (personnel decision, course improvement, or control group) and asked for expected grades; expected grade was related to course evaluations but stated purpose of the evaluation was not
Mayo (1970)	Survey	3 instructors of an undergraduate introductory measurement course	In a mastery learning context, active participation with course material appear to be superior to only doing the reading and receiving lectures
Nicolson (1917)	Survey	64 colleges approved by the Carnegie Foundation	36 of the colleges used a 5-division marking scale for grading purposes
Salmons (1993)	Non-experimental	444 introductory psychology students from Radford University	Students were given a course evaluation prior to the first exam and again after receiving their final grades. From pre to post, students anticipating a low grade lowered their evaluation of the course and students anticipating a high grade raised their evaluation of the course
Smith and Smith (2009)	Experimental	240 introductory psychology students	Students were randomly assigned to 1 of 3 approaches to university grading: a 100-point system, a percentage system, and an open point system. Significant differences were found for motivation, confidence, and effort, but not for perceptions of achievement or accuracy

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**Grades and student course evaluations.** Students in higher education routinely evaluate the quality of their course experiences and their instructors' teaching. The relationship between course grades and course evaluations has been of interest for at least 40 years (Abrami, Dickens, Perry, & Leventhal, 1980; Holmes, 1972) and is a sub-question in the general research about student evaluations of courses (e.g., Centra, 1993; Marsh, 1984, 1987; McKeachie, 1979; Spooren, Brockx, & Mortelmans, 2013). The hypothesis is straightforward: students will give higher course evaluations to faculty who are lenient graders. This grade-lenience theory (Love & Kotchen, 2010; McKenzie, 1975) has long been lamented, particularly by faculty who perceive themselves as rigorous graders and do not enjoy favorable student evaluations. This assumption is so prevalent that it is close to accepted as settled science (Ginexi, 2003; Marsh, 1987; Salmons, 1993). Ginexi posited that the relationship between anticipated grades and course evaluation ratings could be a function of cognitive dissonance (between the student's self-image and an anticipated low grade), or of revenge theory (retribution for an anticipated low grade). Although Maurer (2006) argued that revenge theory is popular among faculty receiving low course evaluations, both his study and an earlier study by Kasten and Young (1983) did not find this to be the case. These authors therefore argued for the cognitive dissonance model, where attributing poor teaching to the perceived lack of student success is an intrapersonal face-saving device.

A critical look at the literature presents an alternative argument. First, the relationship between anticipated grades and course evaluation ratings is moderate at best. Meta-analytic work (Centra & Creech, 1976; Feldman, 1997) suggests correlations between .10 and .30, or that anticipated grades account for less than 10 percent of the variance in course evaluations. It therefore appears that anticipated grades have little influence on student evaluations. Second, the relationship between anticipated grades and course evaluations could simply reflect an honest assessment of students' opinions of instruction, which varies according to the students' experiences of the course (Smith & Smith, 2009). Students who like the instructional approach may be expected to do better than students who do not. Students exposed to exceptionally good teaching might be expected to do well in the course and to rate the instruction highly (and vice versa for poor instruction). Although face-saving or revenge might occur, a fair amount of honest and accurate appraisal of the quality of teaching might be reflected in the observed correlations.

**Historical changes in expectations for grade distributions.** The roots of grading in higher education can be traced back hundreds of years. In the 16<sup>th</sup> century, Cambridge University developed a three tier grading

system with 25 percent of the grades at the top, 50 percent in the middle, and 25 percent at the bottom (Winter, 1993). Working from European models, American universities invented systems for ranking and categorizing students based both on academic performance and on progress, conduct, attentiveness, interest, effort, and regular attendance at class and chapel (Cureton, 1971; Rugg, 1918; Schneider & Hutt, 2014). Grades were ubiquitous at all levels of education at the turn of the 20th century, but were idiosyncratically determined (Schneider & Hutt, 2014), as described earlier.

To resolve inconsistencies, educators turned to the new science of statistics, and a concomitant passion for measuring and ranking human characteristics (Pearson, 1930). Inspired by the work of his cousin, Charles Darwin, Francis Galton pioneered the field of psychometrics, extending his efforts to rank one's fitness to produce high quality offspring on an A to D scale (Galton & Galton, 1998). Educators began to debate how normal curve theory and other scientific advances should be applied to grading. As with K–12 education, the consensus was that the 0–100 marking system led to an unjustified implication of precision, and that the normal curve would allow for transformation of student ranks into A-F or other categories (Rugg, 1918).

Meyer (1908) argued for grade categories as follows: *excellent* (3 percent of students), *superior* (22 percent), *medium* (50 percent), *inferior* (22 percent), and *failure* (3 percent). He argued that a student picked at random is as likely to be of medium ability as not. Interestingly, Meyer's terms for the middle three grades (*superior*, *medium*, and *inferior*) are norm-referenced; whereas, the two extreme grades (*excellent* and *failure*) are criterion-referenced. Roughly a decade later, Nicolson (1917) found that 36 out of 64 colleges were using a 5-point scale for grading, typically A–F. The questions debated at the time were more over the details of such systems as opposed to the overall approach. As Rugg (1918) stated:

Now the term inherited capacity practically defines itself. By it we mean the "start in life;" the sum total of nervous possibilities which the infant has at birth and to which, therefore, nothing that the individual himself can do will contribute in any way whatsoever. (p. 706)

Rugg went on to say that educational conditions interact with inherited capacity, resulting in what he called "ability-to-do" (p. 706). He recommended basing teachers' marks on observations of students' performance that reflect those abilities, and that grades should form a normal distribution. That is, the normal distribution should form a basis for checking the quality of the grades that teachers assign. This approach reduces grading to determining the number of grading divisions and the number of students who

should fall into each category. Thus, there is a shift from a decentralized and fundamentally haphazard approach to assigning grades to one that is based on “scientific” (p. 701) principle. Furthermore, Rugg argued that letter grades were preferable to percentage grades as they more accurately represented the level of precision that was possible.

Another interesting aspect of Rugg’s (1918) and Meyer’s (1908) work is the notion that grades should simply be a method of ranking students, and not necessarily used for making decisions about achievement. Although Meyer argued that three percent should fail a typical course (and he feared that people would see this as too lenient), he was less certain about what to do with the “inferior” group, stating that grades should solely represent a student’s rank in the class. In hindsight, these approaches seem reductionist at best. Although the notion of grading “on the curve” remained popular through at least through the early 1960s, a categorical (A-F) approach to assigning grades was implemented. This system tended to mask keeping a close eye on the notion that not too many As nor too many Fs were handed out (Guskey, 2000; Kulick & Wright, 2008). The normal curve was the “silent partner” of the grading system.

In the U.S. in the 1960s, a confluence of technical and societal events led to dramatic changes in perspectives about grading. These were criterion-referenced testing (Glaser, 1963), mastery learning and mastery testing (Bloom, 1971; Mayo, 1970), the Civil Rights movement, and the war in Vietnam. Glaser brought forth the innovative idea that sense should be made out of test performance by “referencing” performance not to a norming group, but rather to the domain whence the test came; students’ performance should not be based on the performance of their peers. The proper referent, according to Glaser, was the level of mastery on the subject matter being assessed. Working from Carroll’s model of school learning (Carroll, 1963), Bloom developed the underlying argument for mastery learning theory: that achievement in any course (and by extension, the grade received) should be a function of the quality of teaching, the perseverance of the student, and the time allowed for the student to master the material (Bloom, 1971; Guskey, 1985).

It was not the case that the work of Bloom (1971) and Glaser (1963) single-handedly changed how grading took place in higher education, but ideas about teaching and learning partially inspired by this work led to a substantial rethinking of the proper aims of education. Bring into this mix a national reexamination of status and equity, and the time was ripe for a humanistic and social reassessment of grading and learning in general. The final ingredient in the mix was the war in Vietnam. The U.S. had its first conscription since World War II, and as the war grew

increasingly unpopular, so did the pressure on professors not to fail students and make them subject to the draft. The effect of the draft on grading practices in higher education is unmistakable (Rojstaczer & Healy, 2012). The proportion of A and B grades rose dramatically during the years of the draft; the proportion of D and F grades fell concomitantly.

Grades have risen again dramatically in the past 25 years. Rojstaczer and Healy (2012) argued that this resulted from new views of students as consumers, or even customers, and away from viewing students as needing discipline. Others have contended that faculty inflate grades to vie for good course ratings (the grade-lenience theory, Love & Kotchen, 2010). Or, perhaps students are higher-achieving than they were and deserve better grades.

### **Discussion: What Do Grades Mean?**

This review shows that over the past 100 years teacher-assigned grades have been maligned by researchers and psychometricians alike as subjective and unreliable measures of student academic achievement (Allen, 2005; Banker, 1927; Carter, 1952; Evans, 1976; Hargis, 1990; Kirschenbaum et al., 1971; Quann, 1983; Simon & Bellanca, 1976). However, others have noted that grades are a useful indicator of numerous factors that matter to students, teachers, parents, schools, and communities (Bisesi, Farr, Greene, & Haydel, 2000; Folzer-Napier, 1976; Linn, 1982). Over the past 100 years, research has attempted to identify the different components of grades in order to inform educational decision making (Bowers, 2009; Parsons, 1959). Interestingly, although standardized assessment scores have been shown to have low criterion validity for overall schooling outcomes (e.g., high school graduation and admission to post-secondary institutions), grades consistently predict K-12 educational persistence, completion, and transition from high school to college (Atkinson & Geiser, 2009; Bowers et al., 2013).

One hundred years of quantitative studies of the composition of K-12 report card grades demonstrate that teacher-assigned grades represent both the cognitive knowledge measured in standardized assessment scores and, to a smaller extent, non-cognitive factors such as substantive engagement, persistence, and positive school behaviors (e.g., Bowers, 2009, 2011; Farkas et al., 1990; Klapp Lekholm & Cliffordson, 2008, 2009; Miner, 1967; Willingham et al., 2002). Grades are useful in predicting and identifying students who may face challenges in either the academic component of schooling or in the socio-behavioral domain (e.g., Allensworth, 2013; Allensworth & Easton, 2007; Allensworth et al., 2014; Atkinson & Geiser, 2009; Bowers, 2014).

The conclusion is that grades typically represent a mixture of multiple factors that teachers value. Teachers recognize

the important role of effort in achievement and motivation (Aronson, 2008; Cizek et al., 1995; Cross & Frary, 1999; Duncan & Noonan, 2007; Guskey, 2002, 2009b; Imperial, 2011; Kelly, 2008; Liu, 2008a; McMillan, 2001; McMillan & Lawson, 2001; McMillan et al., 2002; McMillan & Nash, 2000; Randall & Engelhard, 2009, 2010; Russell & Austin, 2010; Sun & Cheng, 2013; Svennberg et al., 2014; Troug & Friedman, 1996; Yesbeck, 2011). They differentiate academic enablers (McMillan, 2001, p. 25) like effort, ability, improvement, work habits, attention, and participation, which they endorse as relevant to grading, from other student characteristics like gender, socioeconomic status, or personality, which they do not endorse as relevant to grading.

This quality of graded achievement as a multidimensional measure of success in school may be what makes grades better predictors of future success in school than tested achievement (Atkinson & Geiser, 2009; Barrington & Hendricks, 1989; Bowers, 2014; Cairns et al., 1989; Cliffordson, 2008; Ekstrom et al., 1986; Ensminger & Slusarcick, 1992; Finn, 1989; Fitzsimmons et al., 1969; Hargis, 1990; Lloyd, 1974, 1978; Morris et al., 1991; Rumberger, 1987; Troob, 1985; Voss et al., 1966), especially given known limitations of achievement testing (Nichols & Berliner, 2007; Polikoff, Porter, & Smithson, 2011). In the search for assessments of non-cognitive factors that predict educational outcomes (Heckman & Rubinstein, 2001; Levin, 2013), grades appear to be useful. Current theories postulate that both cognitive and non-cognitive skills are important to acquire and build over the course of life. Although non-cognitive skills may help students to develop cognitive skills, the reverse is not true (Cunha & Heckman, 2008).

Teachers' values are a major component in this multidimensional measure. Besides academic enablers, two other important teacher values work to make graded achievement different from tested achievement. One is the value that teachers place on being fair to students (Bonner, 2016; Bonner & Chen, 2009; Brookhart, 1994; Grimes, 2010; Hay & MacDonald, 2008; Sun & Cheng, 2013; Svennberg et al., 2014; Tierney et al., 2011). In their concept of fairness, most teachers believe that students who try should not fail, whether or not they learn. Related to this concept is teachers' wish to help all or most students be successful (Bonner, 2016; Brookhart, 1994).

Grades, therefore, must be considered multidimensional measures that reflect mostly achievement of classroom learning intentions and also, to a lesser degree, students' efforts at getting there. Grades are not unidimensional measures of pure achievement, as has been assumed in the past (e.g., Carter, 1952; McCandless et al., 1972; Moore, 1939; Ross & Hooks, 1930) or recommended in the present (e.g., Brookhart, 2009, 2011; Guskey, 2000; Guskey &

Bailey, 2010; Marzano & Hefflebower, 2011; O'Connor, 2009; Scriffiny, 2008). Although measurement experts and professional developers may wish grades were unadulterated measures of what students have learned and are able to do, strong evidence indicates that they are not.

For those who wish grades could be a more focused measure of achievement of intended instructional outcomes, future research needs to cast a broader net. The value teachers attach to effort and other academic enablers in grades and their insistence that grades should be fair point to instructional and societal issues that are well beyond the scope of grading. Why, for example, do some students who sincerely try to learn what they are taught *not* achieve the intended learning outcomes? Two important possibilities include intended learning outcomes that are developmentally inappropriate for these students (e.g., these students lack readiness or prior instruction in the domain), and poorly designed lessons that do not make clear what students are expected to learn, do not instruct students in appropriate ways, and do not arrange learning activities and formative assessments in ways that help students learn well. Research focusing solely on grades typically misses antecedent causes. Future research should make these connections. For example, does more of the variance in grades reflect achievement in classes where lessons are high-quality and appropriate for students? Is a negatively skewed grade distribution, where most students achieve and very few fail, effective for the purposes of certifying achievement, communicating with students and parents, passing students to the next grade, or predicting future educational success? Do changes in instructional design lead to changes in grading practices, in grade distributions, and in the usefulness of grades as predictors of future educational success?

This review suggests that most teachers' grades do not yield a pure achievement measure, but rather a multidimensional measure dependent on both what the students learn and how they behave in the classroom. This conclusion, however, does not excuse low quality grading practices or suggest there is no room for improvement. One hundred years of grading research have generally confirmed large variation among teachers in the validity and reliability of grades, both in the meaning of grades and the accuracy of reporting.

Early research found great variation among teachers when asked to grade the same examination or paper. Many of these early studies communicated a "what's wrong with teachers" undertone that today would likely be seen as researcher bias. Early researchers attributed sources of variation in teachers' grades to one or more of the following sources: criteria (Ashbaugh, 1924; Brimi, 2011; Healy, 1935; Silberstein, 1922; Sims, 1933, Starch, 1915; Starch & Elliott, 1913a,b), students' work quality (Bolton,

1927; Healy, 1935; Jacoby, 1910; Lauterbach, 1928; Shriner, 1930; Sims, 1933), teacher severity/leniency (Shriner, 1930; Silberstein, 1922; Sims, 1933; Starch, 1915; Starch & Elliott, 1913b), task (Silberstein, 1922; Starch & Elliott, 1913a), scale (Ashbaugh, 1924; Sims, 1933; Starch 1913, 1915), and teacher error (Brimi, 2011; Eells, 1930; Hulten, 1925; Lauterbach, 1928, Silberstein, 1922; Starch & Elliott, 1912, 1913a,b). Starch (1913, Starch & Elliott 1913b) found that teacher error and emphasizing different criteria were the two largest sources of variation.

Regarding sources of error, Smith (2003) suggested reconceptualizing reliability for grades as a matter of sufficiency of information for making the grade assignment. This recommendation is consistent with the fact that as grades are aggregated from individual pieces of work to report card or course grades and grade-point averages, reliability increases. The reliability of overall college grade-point average is estimated at .93 (Beatty, Walmsley, Sackett, Kuncel, & Koch, 2015).

In most studies investigating teachers' grading reliability, teachers were sent examination papers without specific grading criteria and simply asked to assign grades. Today, this lack of clear grading criteria would be seen as a shortcoming in the assessment process. Most of these studies thus confounded teachers' inability to judge student work consistently and random error, considering both teacher error. Rater training offers a modern solution to this situation. Research has shown that with training on established criteria, individuals can judge examinees' work more accurately and reliably (Myford, 2012). Unfortunately, most teachers and professors today are not well trained, typically grade alone, and rarely seek help from colleagues to check the reliability of their grading. Thus, working toward clearer criteria, collaborating among teachers, and involving students in the development of grading criteria appear to be promising approaches to enhancing grading reliability.

Considering criteria as a source of variation in teachers' grading has implications for grade meaning and validity. The attributes upon which grading decisions are based function as the constructs the grades are intended to measure. To the extent teachers include factors that do not indicate achievement in the domain they intend to measure (e.g., when grades include consideration of format and surface level features of an assignment), grades do not give students, parents, or other educators accurate information about learning. Furthermore, to the extent teachers do not appropriately interpret student work as evidence of learning, the intended meaning of the grade is also compromised. There is evidence that even teachers who explicitly decide to grade solely on achievement of learning standards sometimes mix effort, improvement,

and other academic enablers when determining grades (Cox, 2011; Hay & McDonald, 2008; McMunn et al., 2003).

Future research in this area should seek ways to help teachers improve the criteria they use to grade, their skill at identifying levels of quality on the criteria, and their ability to effectively merge these assessment skills and instructional skills. When students are taught the criteria by which to judge high-quality work and are assessed by those same criteria, grade meaning is enhanced. Even if grades remain multidimensional measures of success in school, the dimensions on which grades are based should be defensible goals of schooling and should match students' opportunities to learn.

No research agenda will ever entirely eliminate teacher variation in grading. Nevertheless, the authors of this review have suggested several ways forward. Investigating grading in the larger context of instruction and assessment will help focus research on important sources and causes of invalid or unreliable grading decisions. Investigating ways to differentiate instruction more effectively, routinely, and easily will reduce teachers' feelings of pressure to pass students who may try but do not reach an expected level of achievement. Investigating the multidimensional construct of "success in school" will acknowledge that grades measure something significant that is not measured by achievement tests. Investigating ways to help teachers develop skills in writing or selecting and then communicating criteria, and recognizing these criteria in students' work, will improve the quality of grading. All of these seem reachable goals to achieve before the next century of grading research. All will assuredly contribute to enhancing the validity, reliability, and fairness of grading.

### **Suggested Citation Format:**

Brookhart, S. M., Guskey, T. R., Bowers, A. J., McMillan, J. H., Smith, J. K., Smith, L. F., Stevens, M.T., Welsh, M. E. (2016). A Century of Grading Research: Meaning and Value in the Most Common Educational Measure. *Review of Educational Research*, 86(4), 803-848.  
doi: 10.3102/0034654316672069  
<http://doi.org/10.3102/0034654316672069>

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